

**Annual General Meeting of the Totally Truro Company  
(Incorporating Truro BID and Newham BID)**

**Pydar Pop Up**

**Tuesday 8th November 2022 at 11.00am**

**Present**

**Totally Truro:** Mel Richardson (MeIR), Alun Jones (AJ), Sian Knights (SK), Lindsey Craik (LC)

**Levy Payers:**

Cornwall Council - Helen Nicholson, Mark Killingback

Cornish Makers – Clare Tyack

Cornish Mutual - Katie Harland

Cornwall Hospice - Noah Crutchfield

Cher Varya - Leigh Ibbotson

Hendra Healthcare – Simon Hendra

Inhabit – Kristian Fleming

Mallets – Sid Weeks

MJ Medical – Nicola Chandler

Korado Ltd - Rolf Munding

Live Events South West – Andrew Weaver

Stephen Scown – Mark Roby

TK Maxx - Gemma Datson

Truro City Council – Roger Gazzard

Trusted Tech – Adrian Tubb

Zafiros – Mandy

**Non-Levy Payers**

Belmont - Nick Seaton-Burridge

Giles Horne (GH) - GMH Commercial

**1. Welcome**

Kristian Fleming (KF) welcomed everyone to the Totally Truro AGM. KF introduced himself as the Chair of Totally Truro and Truro BID and Leigh Ibbotson (LI) as the Chair of Newham BID and Vice Chair of Totally Truro. KF explained he was also the owner of Inhabit.

**2. Apologies**

Francis Clark: Darren Perry, South West Water – Peter Kelland, Smiggle - Jo Vincent, Truro Cathedral - Sean O'Neil, Pannier Market - Sam & John Roach, Vertigo - Caroline Makepeace, Bonhams - Jonathan Vickers, Royal Cornwall Museum - Jonathan Morton, Marks and Spencer - John Wearne, Hall for Cornwall - Zoe Prosser and Primark – Chris Philcox

### **3. To approve the minutes of the AGM held on 8th November 2021**

The previous minutes from the AGM 2021 were ratified and approved by voting. Nick Seaton-Burrige (NSB) approved and Rolf Munding (RM) seconded the minutes. The board agreed adoption of the minutes.

### **4. To receive the report of the Directors and overview of the year:**

#### **Overview of the year 2021/22 by KF**

Truro was successfully renewed, with its new term starting on 1 October 2022.

Alun Jones (AJ) added that 84% voted yes by number and 87% by rateable value of all the votes cast. All this was on the back of a tough High Street and business trading environment and AJ thanked all who supported the BID.

Newham is in the fourth year of its second term.

It is the 9th year that Truro BID and Newham BID have been working together to share governance, proving cost effective.

Both BIDs are in a positive cash position. They have their own separate BID committees which oversee projects.

The committee members for both Truro BID and Newham BID were read out by KF:

- AJ explained that he is looking for more representation from the licenced trade and a wider mix of committee members as most are currently retailers.
- Mel Richardson (MeIR) added the committee had worked hard this year and Newham includes professional services and businesses. Newham BID is also looking for more committee members.

Both BIDs are represented on the Truro Town Deal Board who are responsible for submitting the successful bid to central government which secured £23.6M.

AJ added to KF's earlier presentation sharing various project details and achievements from Truro BID, including a conversation around the forthcoming Pydar St development.

MR added to KF's director's report by updating attendees on the discussion with CORMAC and AECOM around the road, footpaths and bridge mentioning that AECOM who are the consultancy arm of CORMAC are undertaking a transport study for Newham currently. She also said that Newham BID was looking at 'green' projects and were also running business breakfasts following different themes starting in the New Year. Newham BID would go to ballot for a third term in June/July 2023.

KF explained that the levy collection rate was currently 95% for Newham and 92% for Truro. Both BIDs have played an important role supporting businesses and working in partnership.

LI suggest we should keep an eye on the budget hotel, food and drink offer.

KF thanked Alun Jones, Sian Knights, Lindsey Craik and Mel Richardson for all their hard work.

## **5. Adoption of the accounts for the year ending 31st March 2022**

It was explained that Darren Perry of Francis Clark was unable to present today. An overview was given by AJ of the accounts of the previous year's expenditure and both BIDs confirmed they were in zero debt.

LI proposed the adoption of the accounts and SH seconded.

## **6. To elect new Directors for whom nominations have been received**

One new nomination received: Dan Kimber (DK). All members had been asked to complete a ballot paper on their arrival; these were counted.

DK was confirmed as nominated for a new director. It was announced that DK had been successfully voted onto the Totally Truro Board.

## **7. Q & A Session – Advanced questions**

There were no formal advanced questions. Andrew Weaver (AW) a Newham BID payer and Director of Live Events South West prompted a lengthy discussion about the use of Lemon Quay for marquees. The needs and wishes of adjacent businesses, customers and the craft traders who use either marquees or outdoor markets were all aired.

AW asked whether Truro BID influences what happens on Lemon Quay. AJ responded that Truro BID is one of many partners who belong to a working group that makes decisions on events. However he said that Truro BID did not support large marquee's due to issues with the obstruction of customer flow and line of site across Lemon Quay which had been highlighted by other businesses too.

The AGM came to a close.